

The 5-Minute P.I.V.O.T. Plan

Resilient leaders help people adapt quickly during times of crisis and change. They pivot. They take the right action at the right time.

Using P.I.V.O.T. as an acronym, this exercise helps people focus on what is most important, and identifies specific actions to take to move forward.

P = Purpose

What is important to you? What drives you? What gives you meaning?

Circle 3 words that describe your purpose - what you most want to do. These are your action words.

Prosper	Progress	Promote	Propel
Propose	Possess	Prompt	Pacify
Prepare	Perfect	Produce	Participate
Perceive	Persist	Persuade	Plan
Pledge	Praise	Present	Proceed
Prevent	Promise	Provide	Publish

I = Inspire

Circle 3 words that inspire you when you think of your life's work:

Ignite	Illuminate	Imagine	Imbue
Immerse	Impart	Impress	Improve
Include	Incorporate	Increase	Inform
Influence	Invest	Innovate	Instill

Answer the following questions using the *i-words* you circled above:

- EX: This is a great time for me to ignite my promise to spend more time with my friends.
- EX: This is a great time for me to impart my knowledge to others through more mentorship.
- EX: This is a great time for me to innovate my business with new products and services.

1. This is a great time for me to i_____ my _____
to _____
by _____.

2. This is a great time for me to i_____ my _____
to _____
through _____.

3. This is a great time for me to i_____ my _____
with/for _____.

4. _____

V = Volatility

Every major shift comes with a degree of uncertainty. Where are you right now on this spectrum? **Circle the word or area that best describes how you feel about the change environment:**

Vague - - - - - Vexed - - - - - Volatile - - - - - Valuable - - - - - Victorious

O = Opportunities

What specific opportunities do you see right now? Where is there a need in your community? In your industry? In your business?

1

2

3

4

5

T = Tools/Training

What additional tools or training do you need that would make you more successful?



1. Tools

Get a new:

Contact for advice:

Learn how to use:

2. Training/Development

Take a course in:

Contact for advice:

Read: