

Every Strength comes with potential **Blind Spots**

**COMPETITOR**

Some strengths:

- Driven*
- Confidence*
- Brave*
- Like a Bulldozer*

**Caution**

Watch for:

- Tasks over relationships
- Greedy
- Workaholic
- Power-hungry
- Win at any cost
- Impatient
- Arrogant
- Opinionated
- Obstinate
- Insensitive
- Abrasive
- Too risky
- Too outspoken
- Too forceful

**MOTIVATOR**

Some strengths:

- Charismatic*
- Optimistic*
- Passionate*
- Impulsive*

**Caution**

Watch for:

- Talks over others
- Excitable
- Inattentive to details
- Unrealistic
- Wishful thinking
- Lack of follow through
- Glosses over tension
- Exaggerates
- Personal attacks toward others
- Not focused on details

ENERGIZER



CONTROLLER

**ANALYZER**

Some strengths:

- Accurate*
- Inquisitive*
- Focused*
- Cynical*

**Caution**

Watch for:

- Analysis paralysis
- Overly critical
- Arrogant
- Defensive
- Passive-aggressive tactics
- Cynical
- Isolated (doesn't play well...)
- Unbending
- Slow to change decisions
- Stubborn
- Myopic

CONNECTOR

**PEACEMAKER**

Some strengths:

- Reliable*
- Service oriented*
- Loyal*
- Conciliatory*

**Caution**

Watch for:

- Tendency to avoid change
- Tendency to avoid risk
- Withdraws under pressure
- Avoids tension
- Overwhelmed by deadlines
- False loyalties
- Internalizes frustrations
- Gives in to please others
- Easily swayed to help
- Taken advantage of
- Indecisive
- Sacrifices self
- Ignores problems

STABILIZER

## Personal Reflection

1. Which strength best describes you?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

2. Based on this profile, what are some blind spots you are aware of?

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

3. How might these blind spots affect those around you, both at home and at work?

Home: \_\_\_\_\_

\_\_\_\_\_

Work: \_\_\_\_\_

\_\_\_\_\_

4. How might these blind spots affect your work habits and productivity?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

5. How can you better manage your blind spots?

I can \_\_\_\_\_ better, if I \_\_\_\_\_

\_\_\_\_\_

I need to be aware that I \_\_\_\_\_

because \_\_\_\_\_