



# MARY C. KELLY PhD., CSP, CPAE, Commander, US Navy (ret)

Leadership, Economics, & Business Growth

Whether in person or virtually, Mary speaks and advises on leadership and economic development during times of change, challenge, and crisis. Mary inspires, engages, and entertains while providing tools, techniques, and actionable takeaways in every program.

## MILITARY LEADERSHIP + ECONOMIC DATA = PROFIT GROWTH & PRODUCTIVITY

**Leadership Matters!** Commander Mary Kelly has the proven military experience and the economic acumen leaders need now. Dr. Mary Kelly's **dynamic delivery of leadership solutions** helps audiences create **energetic workplaces for greater productivity and profitability.**

Professor ♦ Best Selling Author of 15 Books ♦ HR Director ♦ Chief of Police  
56th Most Influential Economist in the World ♦ Decorated Naval Intelligence Officer



*"Energetic, creative, witty, genuine, and extremely knowledgeable!"*  
Michael Paulovich, DBA

## Mary's Signature Keynotes

*Virtual or In-Person Programs*

### Leadership: **Who Comes Next? Leadership Succession Planning Made Easy**

Today's marketplace is competitive, challenging, and constantly shifting. In order to compete, organizations must create a Comprehensive succession plan.

- Attract top talent, develop leadership skills, and guarantee business success
- Understand the steps to take to start your organization's plan
- Prepare a customized succession plan that is ready for immediate implementation

### Leadership: **Why Leaders Fail & the 7 Prescriptions for Success**

- Gain insights into behaviors that may be sabotaging the engagement of your direct reports
- Understand why your top talent may not be performing up to their potential
- Free personalized leadership assessment to identify leadership strengths and weaknesses

### Leadership: **P.I.V.O.T. - Leading During Crises, Challenges, and Changes**

Disruption is the new normal, and many people struggle during times of chaos. While change is inevitable, times of upheaval are also times of innovation, creativity, and advancement. From her 21 years as a Naval intelligence and logistics officer, Mary helps people work through the 6 stages of any crisis, challenge, or change.

### Leadership: **A.R.M.E.D. - How to Attract, Recruit/Retain, Mentor/Manage, Evolve, and Develop Your Current and Next Generation of Leaders**

- Team leaders need tactics to manage remote work, different supervision needs, employee productivity challenges, and decreasing engagement
- Leaders are navigating new workplace requirements and expectations
- The workplace has changed and we have to be A.R.M.E.D.

### Leadership: **B.O.U.N.C.E. - Leaders have to be more resilient for themselves and their organizations during difficult times.**

They also have to lead so others see the right steps to move forward, remain optimistic, control what they can be managed, and encourage others toward a compelling purpose. The B.O.U.N.C.E. assessment and program creates more resilient teams.

### Economics: **FutureNomics for Decision Makers - Economics can be interesting and fun!**

- \*Operate and make decisions from facts and data, not emotions
- \*Understand what global economic issues mean for your industry
- \*Gain valuable understanding of today's economy to improve profits and safeguard your businesses

