

Every Strength
comes with potential **Blind Spots**

COMPETITOR

Some strengths:

- Driven*
- Confidence*
- Brave*
- Like a Bulldozer*

Caution

Watch for:

- Tasks over relationships
- Greedy
- Workaholic
- Power-hungry
- Win at any cost
- Impatient
- Arrogant
- Opinionated
- Obstinate
- Insensitive
- Abrasive
- Too risky
- Too outspoken
- Too forceful

MOTIVATOR

Some strengths:

- Charismatic*
- Optimistic*
- Passionate*
- Impulsive*

Caution

Watch for:

- Talks over others
- Excitable
- Inattentive to details
- Wishful thinking
- Lack of follow through
- Glosses over tension
- Exaggerates
- Personal attacks toward others
- Not focused on details

ENERGIZER



STABILIZER

CONTROLLER

ANALYZER

Some strengths:

- Accurate*
- Inquisitive*
- Focused*
- Cynical*

Caution

Watch for:

- Analysis paralysis
- Overly critical
- Arrogant
- Defensive
- Passive-aggressive tactics
- Cynical
- Isolated (doesn't play well...)
- Unbending
- Slow to change decisions
- Stubborn
- Myopic

CONNECTOR

PEACEMAKER

Some strengths:

- Reliable*
- Service oriented*
- Loyal*
- Conciliatory*

Caution

Watch for:

- Tendency to avoid change
- Tendency to avoid risk
- Withdraws under pressure
- Avoids tension
- Overwhelmed by deadlines
- False loyalties
- Internalizes frustrations
- Gives in to please others
- Easily swayed to help
- Taken advantage of
- Indecisive
- Sacrifices self
- Ignores problems

Personal Reflection

1. Which strength best describes you?

2. Based on this profile, what are some blind spots you are aware of?

1.

2.

3.

4.

5.

3. How might these blind spots affect those around you, both at home and at work?

Home:

Work:

4. How might these blind spots affect your work habits and productivity?

5. How can you better manage your blind spots?

I can

 better, if I

I need to be aware that I

because
