

Mary Kelly, PhD

Speaker • Trainer • Author

Productive Leaders *Improve Profits and Productivity*



Mary Kelly, PhD, CDR, U.S. Navy (ret.) is an economist and leadership expert specializing in improving business profits in every economic climate. Dr. Kelly regularly appears on national and local media. As an energetic and popular speaker, she relates easily to groups in all levels of business. With more than 20 years of leadership and management experience in locations all over the world, her methods are immediately applicable and practical.

Keynote Speaking and Business Training tailored to you and your company.

We provide methods and habits to improve:

- Employee Morale
- Productivity
- Communication

Productive Leaders Keynotes and Break-out Sessions:

- Leadership Lessons from the Dog
- 15 Ways to Grow Your Business
- Financially Sound Leadership Practices

Designed for business leaders and management teams, these programs are content-rich and jammed full of practical tools and techniques that can be implemented right away.

Executive Leadership Strategies operates on three main principles:

- Reinforce and support good behavior.
- Correct undesired behavior immediately.
- Consistency is key!

Having presented to over 20,000 military and civilian personnel, Mary's Keynotes, Break-out Sessions, Training and Consulting can help take your business into the next decade!

Call 719-357-7360 to book Mary today!

Dr. Mary Kelly
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Productive Leaders: **Programs**

Leadership Lessons from the Dog – Our most popular keynote and conference kick-off speech! Everyone benefits when three critical leadership lessons are applied. This fun and lively seminar is our most requested, and it applies to all levels of business.

In Case of Emergency, Break Glass! Or Who is Going to Feed the Cat? Get Organized for Life – What happens if you face tragedy and don't make it home tonight? In one hour, audiences learn which important documents they need to have ready in case of an unexpected crisis. Seminar includes extensive workbook for each participant so they can start working right away. Often cited as "The singularly most useful training ever attended."

Navigating the World of Leadership – Learn the secrets of leadership and motivation from a 21 year Navy veteran who led multi-cultural teams all over the world in this thought-provoking, action-packed session. Designed toward teams and senior management.

Communicate without the Barking! – This energetic seminar increases communication effectiveness within the workplace (and it works at home too). Topics include how to get what you want through three proven communication practices, maximizing email responsiveness, enthusiastic personal interactions, and written effectiveness.

PUMP IT UP! – Can your company afford a bad image? Do your employees always represent you well? This is a full one or two day seminar that focuses on presenting a more professional appearance in the workplace, developing skills that build confidence in a variety of business situations, improving interaction with others on the telephone, in email correspondence, and in writing.

Time Management from the Dog – It seems that all they do is lie around all day, but they have a better sense of time than a lot of people. People often need some help with how they structure their time, how to prioritize, and how to get more productive hours out of every day. Best for: junior managers, orientation programs, and first-time project managers.

Management Lessons from the Dog – Are your managers as effective as you want them to be? Attendees learn three key points and application processes that every manager should remember when dealing with projects, deadlines, bosses, and subordinates. Highly recommended for customer service team leaders, managers, and as a team-building session.

Top Secret Executive Coaching – Make a strategic assessment of your organization, and find ways to propel your business forward. Topics addressed are balancing work requirements, organizational change management, effective communications, subordinate professional development, and business strategies that maximize profits. Includes economic assessment and business plans.